

1 ATLANTIC CITY MUNICIPAL UTILITIES AUTHORITY
2 PUBLIC HEARING ON THE AUTHORITY'S PROPOSED 2018
3 BUDGET AND PROPOSED CHANGES TO THE RULES, RATES
4 AND REGULATIONS

5 Tuesday, November 28, 2017

6
7 G. Bruce Ward, Executive Director
8 Claude Smith, Engineer

9
10 Kelley Williams, Board Administrator

11
12 B E F O R E:

13 William K. Cheatham, Alternate

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15
16 TAKEN BEFORE: JACQUELINE M. ZARRILLO,
17 Certified Court Reporter of the State of New Jersey,
18 License No. XI01786, at the ATLANTIC CITY MUNICIPAL
19 UTILITIES AUTHORITY, 401 North Virginia Avenue,
20 Atlantic City, New Jersey 08404, commencing
21 at 10 a.m.

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I N D E X

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(No Public Present.)

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1 MR. WARD: Good morning. It is 10 a.m.
2 Today is November the 28th of 2017. My name is Bruce
3 Ward. I'm the Executive Director of the Atlantic
4 City Municipal Utilities Authority. Today and at
5 this hour we have the first of our Public Hearings on
6 the Authority Budget for 2018. Both of these
7 hearings begin at 10 a.m. and the Budget is scheduled
8 for adoption at the regularly scheduled Board meeting
9 on December 20, 2017. Present with me today is Mr.
10 Cheatham, a member of our Board of Directors, and Ms.
11 Kelley Williams, our Executive Assistant of
12 Administration.

13 Please note that the MUA will also
14 accept written comments. Comments received before
15 the hearings will be read into the hearing record.
16 Written comments not received will be presented at
17 the Board meeting. The Board meeting is open to the
18 public. It appears that there are no members from
19 the public present, and I did not receive any written
20 comments prior to the hearing.

21 The 2018 Proposed Budget is a fully
22 funded budget, providing for the continuation of all
23 of the Authority's major programs. The proposed
24 appropriations for 2018 are anticipated to be
25 approximately \$342,548 higher than the budgeted

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1 appropriations for 2017. The increase is due
2 primarily to an increase in the 2018 Renewal and
3 Replacement Reserve that approximated \$592,477. This
4 additional reserve will be utilized to help fund the
5 2018 Capital Budget. The Authority will recognize a
6 50 percent increase in the amount of \$10,000 for
7 Administration's Repairs and Maintenance account due
8 to higher anticipated repairs for the Authority's
9 administration building. The 16.8 percent increase
10 for Operation's Outside Service Professional Services
11 are higher due to the anticipated laboratory expenses
12 as more sampling protocols (UCRM 4) are required by
13 the State starting in 2018. Offsetting this increase
14 is a decline in the 2018 debt service principals and
15 interest. The Authority's debt service principals
16 and interest will be decreased in 2018 by 29 percent
17 in the amount of \$528,741 and by 11 percent in the
18 amount of \$43,499 respectively.

19 The 2018 rate increase was structured
20 to ensure that the projected revenues would be
21 sufficient to cover the anticipated appropriations
22 for the year. The rate increase will also assist in
23 the funding of scheduled projects as specified in the
24 Authority's Capital Improvement Program. The
25 Authority is anticipating an increase of two percent

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1 in the flat and four percent in excess rates for all
2 customers. The residential rates for residential
3 customers will be increasing from the flat rate
4 charge of \$50 a quarter to \$51 a quarter.

5 Residential customers that will exceed the allowed
6 allotment will be subject to a four percent increase
7 in the excess rate. The Authority anticipates that
8 the average annual bill for a residential customer
9 will be \$310.25 in 2018 as compared to \$302.16 in
10 2017, a net annual increase of \$8.09. The Authority
11 is anticipating a 100 percent decline in other
12 service charges as New Jersey American Water did not
13 renew the contract that ended on November 22, 2016 or
14 pursue an emergency interconnection agreement with
15 the Authority. This reduction was taken into
16 consideration in developing the 2018 rate structure.

17 The connection fee rate will not
18 increase. The City of Atlantic City has experienced
19 a steady decline in annual new construction and
20 development. As a result, the Authority has
21 recognized a significant decline in connection fee
22 income. In the past, the connection fee income has
23 been utilized for capital projects recommended by the
24 way of the Authority's Capital Improvement Program.
25 This anticipated decline in income was considered

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1 when developing the 2018 rate structure, thus
2 allowing for additional income to be generated for
3 the use of capital projects.

4 State law sets a formula mandating the
5 specific calculation of Connection Fees. State law
6 further requires that Connection Fees be recalculated
7 at the end of every calendar year, and that all Debt
8 Service and Capital Expenditures be included in the
9 new calculation.

10 The proposed Connection Fee for 2018 is
11 \$15.4352 per gallon of average daily flow. This
12 applies to new construction.

13 The MUA is also making changes to the
14 Rules, Rates and Regulations. The full text of the
15 changes is available by contacting the MUA's offices.
16 It is also available on the MUA's website.

17 I might add that 2018 provides the
18 prospect for additional growth and additional flow.
19 We are working towards a spring final construction on
20 Richard Stockton University on the Albany Avenue
21 complex, which will house both classrooms,
22 residential students and residential staff. Also
23 there will be commercial additions to that facility,
24 one of which already is a Starbucks. So there will
25 be additional water demand arising from that project.

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1 And also in addition, there will be a commercial
2 office structure of which South Jersey Industries
3 will be moving from its current site in Hammonton
4 into Atlantic City, bringing its administrative team
5 into the City. Also we are aware of the ongoing
6 progress of the Boraie Project, which is located on
7 the former Pauline's Prairie site around Delaware to
8 New Jersey Avenue on the south side of Atlantic
9 Avenue. Construction is moving forward on what will
10 be a number of market rate homes in that location.
11 There are also additional smaller installations
12 ongoing. There is a beer brewery coming into
13 Atlantic City, hopefully by the spring of this year.

14 And again, it's the general feeling in
15 the City that things are turning around. And I don't
16 want to fail to mention that the former Taj Mahal
17 Casino Hotel is currently under repurposing to become
18 Hard Rock Casino. And from everything that's been
19 talked about in the news, the Hard Rock brand has a
20 pretty strong customer base that follows it and Hard
21 Rock brings a lot of its music connections with its
22 product. So that would bring another of Atlantic
23 City's larger hospitality installations back online
24 and we're very very hopeful that 2018 becomes a
25 favorable year, not only for the Authority but for

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1 the City.

2 Today's hearing, as usual, is scheduled
3 for two hours. There are no members of the public
4 here. However, we do keep the hearing open until 12
5 p.m. in case any member of the public comes and has
6 questions.

7 I have a situation, which I will have
8 to leave the Authority and leave Atlantic City at
9 10:30 a.m. this morning. I have a meeting with the
10 newly elected Lieutenant Governor of New Jersey, who
11 will also be the Director of the Department of
12 Community Affairs for the State of New Jersey. It's
13 a very important meeting. She has called together a
14 meeting of a number of Atlantic City stakeholders
15 and, you know, the Mayor and other people are in the
16 morning, and I requested to be in the afternoon so
17 I'd have a chance to drive up and get there, so I do
18 have to leave at 10:30. I have designated our Staff
19 Engineer, Claude Smith, who will come down at a later
20 time after I leave and close the meeting formally.

21 So if at this time there are no
22 questions, we're going to put the meeting on pause.
23 I will be upstairs and if anyone from the public or
24 the press comes to hear anything about our Budget, I
25 will simply be able to come downstairs and enter into

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1 any questions that are given to us, so thank you.

2 (Whereupon the hearing paused

3 from 10:10 a.m. to 12 p.m.)

4 MR. CLAUDE SMITH: Today is Tuesday,
5 November 28, 2017, and the time is 12 noon. This is
6 the Public Hearings meeting for the Authority
7 Proposed 2018 Budget and Proposed Changes to the
8 Rules, Rates and Regulations. Like I said, the time
9 is 12 o'clock and we determine this meeting to be
10 closed. Representing the Authority is Claude Smith
11 and also in attendance is Kelley Williams.

12 (The hearing adjourned at 12 p.m.)

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C E R T I F I C A T E

I, JACQUELINE M. ZARRILLO, a Certified Court Reporter of the State of New Jersey, do hereby certify that I am neither a relative nor employee nor attorney nor counsel of any of the parties to this action, and that I am neither a relative nor employee of such attorney or counsel, and that I am not financially interested in the action.

JACQUELINE M. ZARRILLO
Certified Court Reporter
License No. XI01786

DATED: December 4, 2017

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